



Richard MacGeorge
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Richard MacGeorge is a project finance specialist with considerable experience working with or for local and central governments, utilities, private developers, commercial banks, export credit agencies and multilateral lending agencies such as World Bank, Asian Development Bank, the European Investment Bank and the European Bank for Reconstruction and Development. Richard gained broad project finance experience working with Morgan Grenfell & Co (London) followed by senior level appointments including Director of HSBC Investment Bank in Hong Kong and Thailand, and Director of Asset and Infrastructure Group at Macquarie Bank in Australia.

With this broad experience, Richard has an appreciation of the perspectives of different participants in project development and has advised and/or arranged over USD 8 billion of finance for infrastructure projects.

Richard has often worked on ground-breaking projects that require considerable problem solving and innovation. As examples, he worked on the on the Korean high speed railway using French TGV technology, the first time it has been used outside of France. He was also Financial Advisor to the Government of Laos on the 1074 MW Nam Theun 2 Hydroelectric Project and is currently participating in a study to develop a framework for concession tendering for power projects in Vietnam.

Richard has also provided technical assistance to many governments and agencies regarding tariff design, infrastructure policy, economic analysis, financing modalities and procurement matters. Sectorally, Richard's experience relates particularly to the financing of energy, transport, water and PPP projects.