



**Lindsay Crossen**  
**Chief Executive, New Zealand Contracting**  
**Fulton Hogan**

Lindsay Crossen is Chief Executive for New Zealand Contracting of Fulton Hogan Ltd. Fulton Hogan is a premier road pavement and civil engineering contractor operating throughout New Zealand which employs 4100 staff and has a revenue in excess of \$1.0 billion. Lindsay previously spent eight years as District Engineer for Southland District Council, which has a network of 4500 km of rural roads.

For the last 20 years he has been involved in getting best value for money for infrastructure sustainability. Lindsay is Chairman of ROADING NZ, the industry contracting group with a focus on Building and Maintaining NZs Land Transport Infrastructure. He is also Chairman of the Northern Gateway Alliance building ALPURT B2, which is the biggest road construction project ever built in NZ.

Lindsay has had a leadership role in engineering contracting over the last decade, a time that has demanded improved practice for performance outcomes. He is a Chartered Professional Engineer, holds Fellowships of both IPENZ and NZIM and is a Director of two small companies.